# The Consumer as Integrator



South Central Michigan Health Alliance September 26, 2002 Aryne Blumklotz, MPH



## FACCI

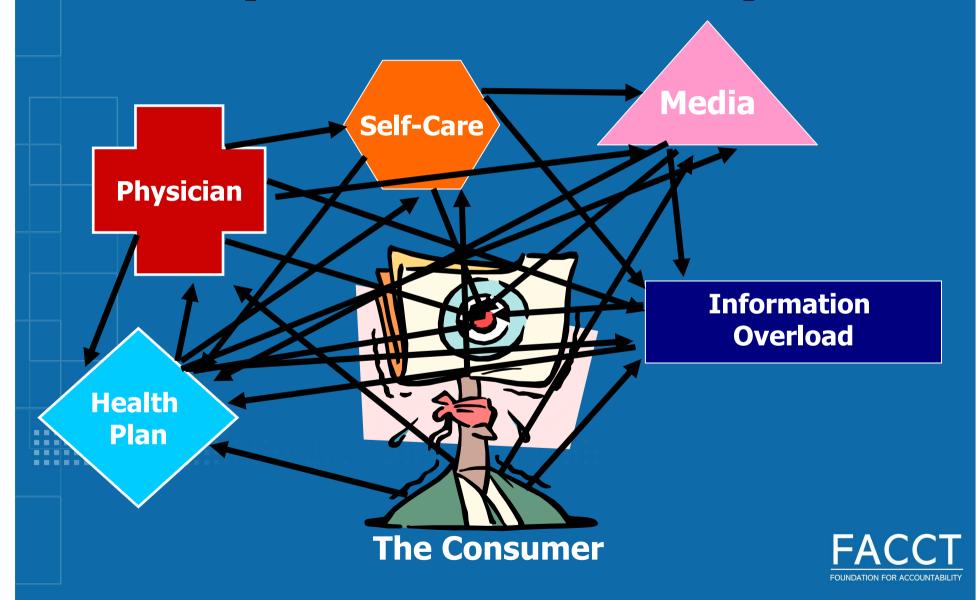
The Foundation for Accountability

National organization dedicated to helping Americans make better health care decisions

Get more information about FACCT & tools for consumer-centered health care at www.facct.org



# Today's Health Care System



# Confusion!



## Consumer Needs

# Increasing quality and safety and decreasing cost

- Decision Support (culture)
- Plan Design (system)
- Economic Incentives for Doctors and Consumers (Money)



### **FACCT's Consumer Research**

- Measuring
- Messaging
- Segmentation



### **Measuring**

- Interviews and focus groups with consumers
- Expert panels
- Field tests
- Included in HEDIS, NCQA, National Quality Report
- Results 30 measures, tested with over 56,000 families, numerous states, with various managed care organizations



## Messaging

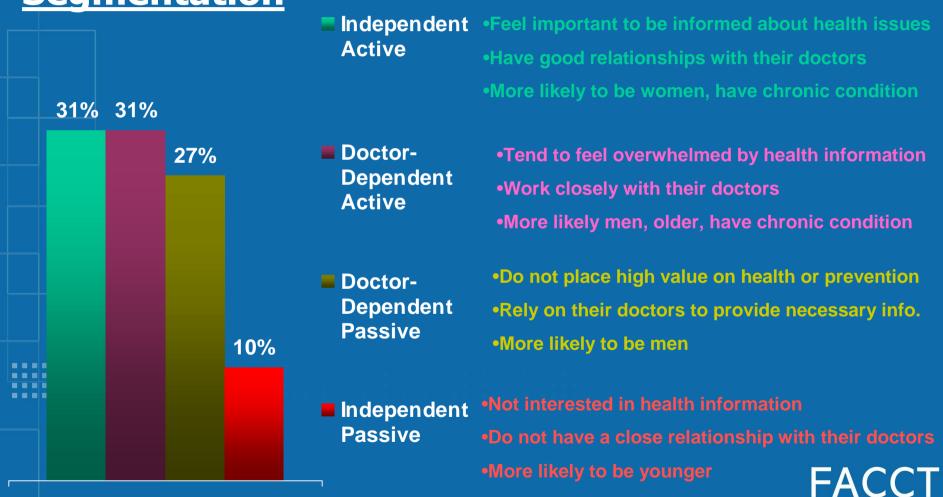
- Consumer research
- Framework for messaging

The Basics Staying Healthy Getting Better Living
With
Illness

Changing Needs



**Segmentation** 



## Consumer As Integrator

## **Quality Care**

Good doctor = good quality

**Bad doctor = bad quality** 



# Consumer as Integrator of Quality Care

What consumers need

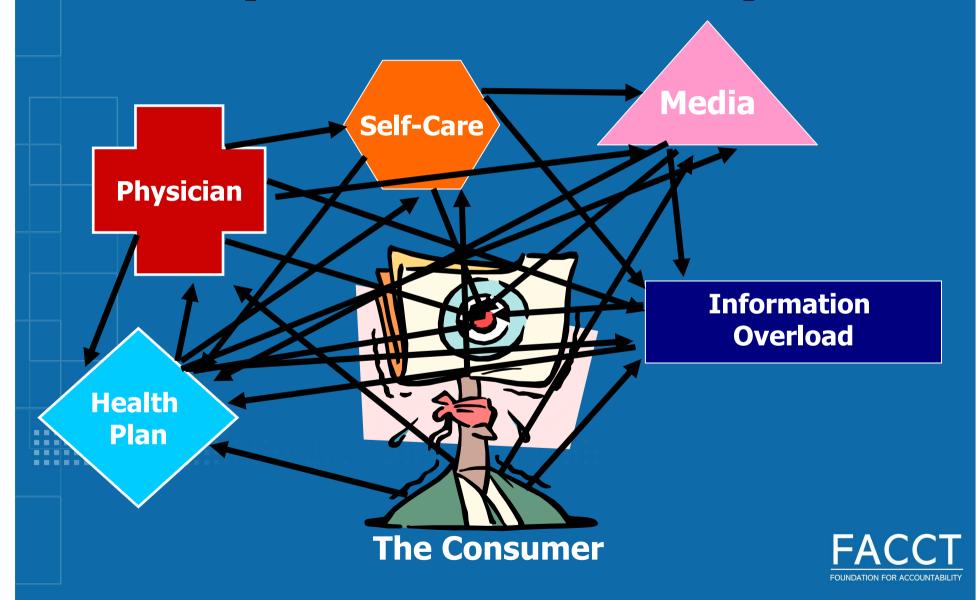
Coaching - Educating consumers about health care quality

Comparing- Informing consumer health care decision-making

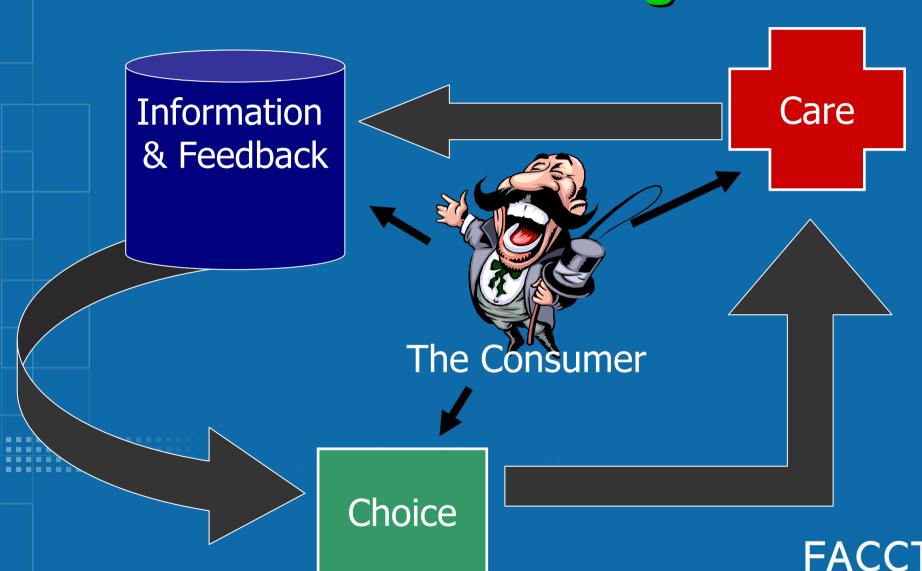
Choosing - Developing tools to help consumers make decisions based on quality



# Today's Health Care System



## Consumer as Integrator



## Consumer as Integrator

## Compare Your Care<sup>TM</sup>

An interactive online decision support tool that gives consumers real-time access to health care information and support



## Compare Your Care TIM

- Gives consumers:
  - Understanding what quality health care is and how to get it based on measurement research
  - Provides customized information based on segmentation and messaging
  - Personalized feedback based on the individual consumer's experience
- Based on science



## Compaire YourCare<sup>TM</sup>

### Goals

- Target Consumer Behaviors
  - Increase information-seeking behaviors
  - Improve conversations with providers
  - Expand self-care activities
  - Choose higher quality, safer providers



## Compare Your Care TIM

## Consider the applications of Compare Your Care<sup>TM</sup> to these issues:

- Defined contribution
- Use of formulary
- Evaluation of disease management or wellness programs
- Reduce presenteeism
- Reduce absenteeism



## Compare Your Care TIM

## Customize Compare Your Care<sup>TM</sup>:

- Defined contribution
- Use of formulary
- Evaluation of disease management or wellness programs
- Reduce presenteeism
- Reduce absenteeism





Welcome to Compare Your Care! Choose one of the following surveys to begin:

#### Staying Healthy

Are you getting the screenings, tests and information all adults need to stay healthy?

#### Asthma Check-up

Are you getting the care and information you need to manage your asthma?

#### **Diabetes Check-up**

Are you getting the care and information you need to manage your diabetes?

#### Are you at risk for diabetes?

Take the American Diabetes Association's Diabetes Risk Test to find out.

#### **Depression and Anxiety**

If you are concerned about or have been diagnosed with depression or anxiety, find out if you are getting good care from your doctor.





me > Diabetes Check-up > About You				
Please answer the following questions to help us give you personalized inf All of your answers will remain <u>confidential</u> .	ormation.			
Are you:				
What is your birth date? (mm/dd/yy)				
what is your birth date? (min/dd/yy)				
Have you ever been told that you have diabetes by a doctor or nurse	?			
● Yes O No				
1 A A A A A A A A A A A A A A A A A A A				
When were you told you had diabetes? Enter number of months or you	ears:			
Months Years				
Are you taking medication for your diabetes?				
Yes, pills only    Yes, both pills and insulin				
Yes, insulin only  No, I manage on diet and exercise only				
O res, insulin only				
Has a doctor ever told you that you had:				
- High blood pressure (hypertension)		O No		
- High Cholesterol (too much fat in the blood)		O No		
Chronic back pain	Yes	O No		
Sciatica (pain or numbness that travels down your leg to below the knee)	Yes	O No		
Arthritis (rheumatism)	Yes	O No		
Kidney disease	Yes	O No		
Chronic lung disease (asthma, emphysema,chronic bronchitis, COPD)	Yes	O No		
Heart failure	Yes	O No		
Heart attack	Yes	O No		
Angina (chest pain or chest tightness)	Yes	O No		
Stroke	Yes	O No		
Inflammatory bowel diseases (Crohn's disease or ulcerative colitis)	Yes	O No		
Cancer (other than skin cancer)	Yes	O No		
Peripheral vascular disease (PVD)	Yes	O No		
Please provide your email address if you would like to receive updates abo email is optional; we won't share your email with anyone else.	ut this site.	Providing yo		







#### **Rate Your Care**

Home > Diabetes Check-up > About You > Rate Your Care

There are four sections to this survey. All are important for good diabetes care. Pick one to begin!



#### **Appropriate Care**

- · Is your doctor checking your blood pressure?
- · Is your doctor checking your cholesterol?
- · Is your doctor checking your urine for signs of kidney disease?
- Has your doctor talked to you about testing your blood sugar, getting eye exams, taking care of your feet, aspirin use, and smoking?



#### **Education & Teamwork**

- Has your doctor provided you with information and education so you can take care of your diabetes?
- . Do you have any trouble taking care of your diabetes?
- · Is taking care of your diabetes a hassle for you?



#### **Day-to-Day Living**

- · Are you having symptoms of diabetes?
- · How is your physical and emotional health?
- Does your physical or emotional health prevent you from doing your daily activities?



#### Support & Service

- Is your doctor thorough and managing your care well?
- Do you trust your doctor?
- . Do you get care and answers when you need them?







#### Survey Questions-

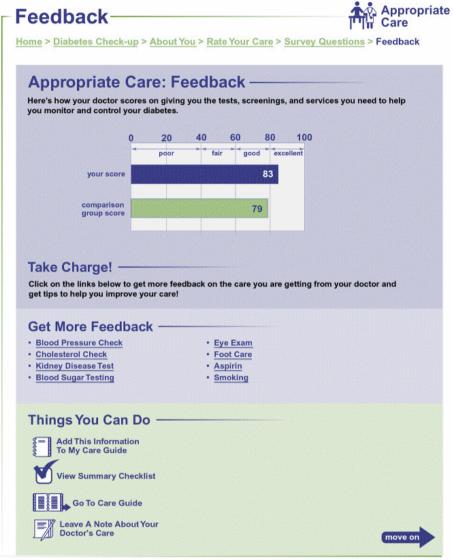


Home > Diabetes Check-up > About You > Rate Your Care > Survey Questions

Blood Pressure Check ————————————————————————————————————
At your last visit, did your doctor or other health provider check your blood pressure?
● Yes O No
Cholesterol Check————————————————————————————————————
In the last 12 months, did your doctor or other health provider test your blood cholesterd or related substances (such as lipids, HDL, LDL, or triglycerides)?
● Yes O No
Kidney Disease Test
In the last 12 months, did your doctor or other health provider check your urine for signs
of diabetic kidney disease (such as albumin, microalbumin, creatinine, or protein)?
● Yes O No
Blood Sugar Testing —
Has your doctor or other health care provider ever watched you test your blood sugar to check that you are doing it correctly?
Yes
Has your doctor ever asked you what your home blood sugar values are?
Yes
In the last 6 months, did your doctor or other health care provider check your blood sug: control with a hemoglobin A1c or glycosylated hemoglobin test (test that shows average blood sugar levels over the last few months)?
● Yes O No O Don't know
Eye Exam ————————————————————————————————————
When was the last time you had an eye exam where the doctor put drops in your eyes th made it hard to see in bright light?
Never
William the tast 12 months of their 12 months ago
Foot Care ————————————————————————————————————
During the last 12 months, did your doctor or other health provider you see for your
diabetes: a) Ask you about numbness or tingling in your feet?
Yes, more than once    No, and I saw the doctor
Yes, at least once No, but I didn't see the doctor

b) Take your shoes and socks off and check your feet?











ome > Diabetes Check-up > About	Appro
	You > Rate Your Care > Survey Questions > Feedback
Foot Care: Feedbac	L.
. oot oaror i ooabad	
	th provider has recently checked your feet. Your doctor ou about numbness or tingling in your feet, and give you t and checking them at home.
0 20	40 60 80 100
poor	fair good excellent
your score	75
comparison	
group score	72
Take Charge! ———	
	blems with your feet. Keeping your blood sugar in good n help protect them. Ask your doctor if you have any et or checking them at home.
Experts Say	
	use of amputations in people with diabetes. Nerve
have poor circulation because of bloo can't heal and might become infected.	pain from injuries or sore spots on your feet. If you d vessel problems in your legs, the sores on your feet . If the infection is not treated, it could lead to nage, take good care of your diabetes and check your
have poor circulation because of bloo can't heal and might become infected, amputation. To help prevent nerve dan feet every day. (Source: National Institute of	pain from injuries or sore spots on your feet. If you d vessel problems in your legs, the sores on your feet . If the infection is not treated, it could lead to nage, take good care of your diabetes and check your
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have poor circulation because of bloo can't heal and might become infected amputation. To help prevent nerve dar feet every day. (Source: National Institute of the company	pain from injuries or sore spots on your feet. If you d vessel problems in your legs, the sores on your feet. If the infection is not treated, it could lead to mage, take good care of your diabetes and check your of Diabetes and Digestive and Kidney Diseases)  • Eye Exam
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#### Your Care Guide



Home > Diabetes Check-up > About You > Rate Your Care > Survey Questions > Feedback > Your Care Guide

Your Care Guide allows you to easily find, print and download information from this site.

The items you have already selected are checked below. You can select additional items by checking the box next to the item you would like to print or download.

Use this information to get the care you need and improve your health!



Print this and take it to your doctor



#### Appropriate Care

#### **Survey Questions**

✓ Your survey answers

#### Your Feedback

Ratings you gave your doctor and your personalized feedback

- personalized reedoack

  Overall rating of your doctor

  Blood Pressure Check

  Cholesterol Check

  Kidney Disease Test

  Blood Sugar Testing: Review of
- results ■ Blood Sugar Testing: Hemoglobin A1c test
- Blood Sugar Testing: Correct testing
- Eye Exam
  Foot Care
  Aspirin
  Smoking

#### More Expert Information

Why experts say these are important parts of good care

- ☐ Blood Pressure Check
  ☐ Cholesterol Check
  ☑ Kidney Disease Test
- ☐ Blood Sugar Testing: Hemoglobin A1c test
- ☐ Eye Exam
  ☐ Foot Care
  ☐ Aspirin
  ☐ Smoking

#### **Quick Tips**

Self-help information

- Self-help information

  How to prevent heart disease
  How to prevent kidney problems
  Keeping daily records

  Taking care of your eyes
  Foot care: Things you can do
  Sample contract to quit smoking

#### **Full Tips**

Full tips have more detailed information than quick tips and can be

- downloaded ✓ Keeping track of your blood sugar:
- A daily log
- ☐ How to test your blood sugar Smoking: Kicking the habit

#### **Education & Teamwork**

#### **Survey Questions**

Your survey answers

#### Your Feedback

#### **Quick Tips**

Self-help information

■ Education: Questions to ask your doctor



#### **Summary Checklist** -



Askvavy

This checklist is based on your answers to the survey questions you just completed.

Take this list with you to your next visit and review your results with your doctor or other health provider. If you can't cover everything on the list in one visit, schedule another visit or ask your doctor if someone else in the office can help you.

			Ask your doctor about
	Appropriate Care	Screenings and tests up-to-date	Screenings and tests overdue
1 111	Inhaler	<b>V</b>	
	Peak Flow Meter		<b>✓</b>
	Smoking	<b>✓</b>	
TYA	Education & Teamwork	Good teamwork!	More information/ action needed
	Education	<b>V</b>	
	Doing Self Care	<b>V</b>	
	Ease of Self Care		<b>V</b>
計算	Day-to-Day Living	Keep up the good work!	Ask your doctor for help
	Symptoms		
	Physical and Emotional Health		
20 /	Daily Activities		
	Support & Service	Good support & service!	Share your concerns with your doctor
	Managing Your Care		
	Trust and Caring		
	Customer Service		

#### Other helpful information available in Your Care Guide —

- Your survey questions and answers
- Your personalized feedback
- Quick tips
- Full tips
- Much more!

Before you exit Your Care Guide, be sure to print or download these helpful resources for future use!





## Compare Your Care TIM

### **Available in 2002**

- Staying Healthy
- Asthma
- Depression
- Diabetes

### **Coming Soon**

- Adolescent Preventive Care
- Breast Cancer
- Coronary Heart Disease
- Early Childhood Development
- End of Life Care
- HIV/AIDS
- Maternity Care
- Pediatric Asthma
- Prescription Formulary
- Medication Adherence



## Compare Your Care<sup>TM</sup>

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Try a demo of CompareYourCare<sup>TM</sup> at

